

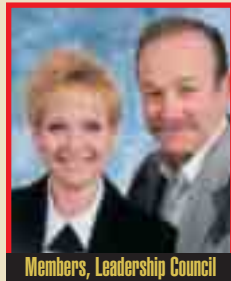
# MONTHLY LE



**Ray & Arlene Schmit**  
*Minnesota*  
★★★★Regency Platinum  
Direct Jobbers  
**FIRST**—Total  
Organization  
Second—Personal Group  
Sales



**LaDonna Harrison &  
LaVel Rude**  
*Minnesota*  
★★★★Regency Platinum  
Direct Jobbers  
Second—Total Organization



**Members, Leadership Council**  
**Mark & Sherree Schell**  
*Idaho*  
★★Regency Platinum  
Direct Jobbers  
Third—Total Organization  
**FIRST**—Personal  
Group Sales



**David & Carol Bell**  
*Texas*  
★★Regency Platinum Direct  
Jobbers  
Fourth—Total Organization  
Third—Personal Group  
Sales  
Fourth—Commercial and  
Retail Marketing



**Leonard & Eunice Pearson**  
*Washington*  
★Regency Platinum Direct  
Jobbers  
Fifth—Total Organization  
Eighth—Personal Group  
Sales



**Members, Leadership Council**  
**William & Judith Shirk**  
*Maine*  
Regency Platinum Direct  
Jobbers  
Ninth—Total Organization  
Seventh—Personal Group  
Sales



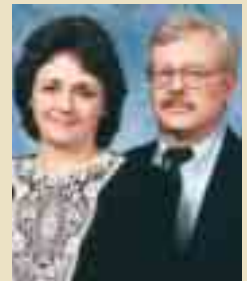
**Thomas H. Kirby**  
*Michigan*  
Regency Silver Direct Jobber  
Tenth—Total Organization



**Members, Leadership Council**  
**Gerry & Patricia Reid**  
*Virginia*  
Regency Gold Direct Jobbers  
Fourth—Personal Group Sales  
Fifth—New Qualified Dealers  
and Accounts



**Bud & Lorna Bourquin**  
*Minnesota*  
Regency Silver Direct  
Jobbers  
Sixth—Personal Group  
Sales



**Daniel & Judy Watson**  
*Florida*  
Regency Gold Direct  
Jobbers  
Ninth—Personal Group  
Sales



**Herschel L. Gates**  
*Florida*  
Premiere Direct Jobber  
Fifth—Commercial and  
Retail Marketing



**Members, Leadership Council**  
**Thomas & Sheila Shalin**  
*Kansas*  
Regency Gold Direct  
Jobbers  
Second—New Qualified  
Dealers and Accounts



**Larry & Kathryn  
Chambless**  
*Georgia*  
Regency Gold Direct  
Jobbers  
Third—New Qualified  
Dealers and Accounts



**Michael & Eileen  
Kaufman**  
*Michigan*  
Master Direct Jobbers  
Fourth—New Qualified  
Dealers and Accounts



**Michael J. Mathe**  
*Virginia*  
Premiere Direct Jobber  
Sixth—New Qualified  
Dealers and Accounts



**John & Jeanne Burke**  
*California*  
Master Direct Jobbers  
Seventh—New Qualified  
Dealers and Accounts