

DEALERS IN ACTION!

A Part-Time Business With Full Time Service

Dealer Jeff Bottila of Roy, Utah enjoys the freedom his AMSOIL Dealership allows him. Bottila maintains ground equipment for a major airline as his full time job, but also runs an AMSOIL Dealership known as "J B Lubricants." His schedule keeps him so busy that he says he often "finds sleep to be an inconvenience."

He has focused his Dealership on both commercial and retail accounts and on operating a lube service and fleet maintenance business. "I recently moved the business into a 1,200 square foot shop," Bottila said, "and I joined the Ogden/Weber Chamber of Commerce."

Bottila believes that being a chamber member is a good idea for small business owners. "Chamber membership has already led to two oil change customers and five commercial accounts," Bottila said. In its new location, J B Lubricants services over 15 AMSOIL accounts and maintains five equipment fleets.

Bottila attributes his enjoyment selling AMSOIL products to the freedom he feels by being his own boss. "I still run the business the same way as I always have," Bottila said, "which is whenever I feel like it. I



Jeff Bottila unveils his new AMSOIL-stocked service shop

truly enjoy running my business, and I still get a chuckle every time I inform a customer that they don't have to change their oil every 3,000 miles when they are using these products. I call my Dealership a part-time business with full-time service."

Another Million-Mile Milestone



Floyd Erks is hoping to keep driving his van past the million-mile mark.

Dealer Dan McKinty of Lincoln, Nebraska has a satisfied customer who is nearing his goal of acquiring one million miles on his vehicle. Floyd Erks is a proud user of AMSOIL lubricants in all of his vehicles, but his van's long history of AMSOIL use and high mileage really sets it apart from the crowd.

Erks owns a 1993 Ford Aero Star Minivan with a 4.0 liter engine that has never been rebuilt. To date, the van has accumulated 731,000 miles of service, and Erks sees no reason why it won't reach the million-mile milestone.

Erks used AMSOIL 5W-30 motor oil for the first 25,000 miles, then switched over to AMSOIL Series 2000 0W-30 and SDF Oil Filters and changes the oil only once every 35,000 miles. Since he switched his van over to AMSOIL ATF he has also put 300,000 miles on the same transmission. He also regularly uses AMSOIL 75W-90 Gear Lube and Multi-Purpose Grease.

Erks says that he drives a minimum of 300 miles a day while working for his courier service. At that rate, he may attain his goal of one million miles in only two or three years.



Floyd Erks' Ford Aero Star is still rolling after three quarters of a million miles.