

# MONTHLY LE



**Ray & Arlene Schmit**  
*Minnesota*  
★★★★Regency Platinum  
Direct Jobbers  
**FIRST**—Total  
Organization  
**FIRST**—Personal Group  
Sales



**Members, Leadership Council**  
**Mark and Sherree Schell**  
*Idaho*  
★★Regency Platinum  
Direct Jobbers  
*Second*—Total  
Organization  
*Second*—Personal Group  
Sales  
*Tenth*—New Qualified  
Dealers and Accounts



**Leonard and Eunice  
Pearson**  
*Washington*  
★Regency Platinum Direct  
Jobbers  
*Third*—Total Organization



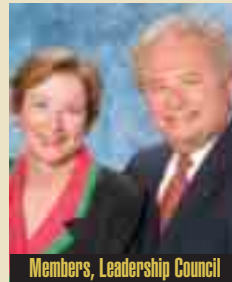
**Dave M. Mann**  
*Michigan*  
★Regency Platinum Direct  
Jobber  
*Fourth*—Total Organization  
*Third*—Personal Group  
Sales  
**FIRST**—New Qualified  
Dealers and Accounts



**David and Carol Bell**  
*Texas*  
★★Regency Platinum Direct  
Jobbers  
*Ninth*—Total Organization  
*Tenth*—Personal Group Sales  
*Third*—Commercial and  
Retail Marketing



**Daniel and Judy Watson**  
*Florida*  
Regency Gold Direct Jobbers  
*Tenth*—Total Organization  
*Sixth*—Personal Group Sales



**Members, Leadership Council**  
**Thomas and Sheila Shalin**  
*Kansas*  
Regency Gold Direct  
Jobbers  
*Seventh*—Personal Group  
Sales  
*Second*—New Qualified  
Dealers and Accounts



**Bud and Lorna Bourquin**  
*Minnesota*  
Regency Silver Direct  
Jobbers  
*Eighth*—Personal Group  
Sales



**Martin and Lori Gilmore**  
*New York*  
Direct Jobbers  
*Fifth*—Commercial and  
Retail Marketing



**Roy Anderson**  
*Washington*  
Direct Dealer  
*Fourth*—New Qualified  
Dealers and Accounts



**Wayne and Lynette  
Fletcher**  
*Washington*  
Direct Jobbers  
*Sixth*—New Qualified  
Dealers and Accounts



**Norman D. Stokes**  
*Washington*  
Direct Jobber  
*Seventh*—New Qualified  
Dealers and Accounts